



PARTNER PROGRAMME

SaltDNA provides highly secure messaging, attachments, calling and conference calling for enterprises who need protected communications.

SaltDNA is only sold through specialized security providers.

www.saltdna.com



WHY PARTNER WITH SALTDNA?

SaltDNA has built a unique secure communications system which allows you to offer your customers the highest grade encryption with full centralized control.



Encrypted voice & text messaging



Secure Group Messaging



Conference Calling



File & Image Transfer



Desktop Application



Rapid Cloud or On-Prem Deployment

WHO NEEDS SALTDNA?

In the global competitive market hackers, criminal organizations, states, and unscrupulous competitors are able to compromise today's communications networks and consumer applications in order to obtain sensitive information.

Our customers include:

- Legal Firms
- Oil & Gas Executives
- Governments
- Security Services
- Enterprise Executives

ENTERPRISE READY

- Highest grade open source message and group chat encryption
- End-to-end encryption of voice calls protecting against interception
- Multi-party secure conference calling
- Secure attachments to share sensitive documents
- Closed user groups protect against misuse

DEPLOYMENT FLEXIBILITY

Trial and deploy immediately using the secure hosted service maintained by SaltDNA.

As a partner you can become a service provider by hosting the full SaltDNA service in your own data center.

You can also facilitate an on-premise deployment if your customer demands full control.

“Owning” the full system removes any risk of meta-data leakage and illegal backdoors.



WHAT FEATURES MAKE SALTDNA UNIQUE?



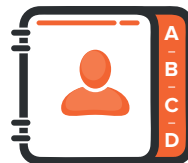
Encrypted Voice & Text
All communications, on mobile devices and from the desktop, are secure and private.



Centralized Management
Ability to provision and de-provision instantaneously from anywhere in the world.



Secure Collaboration
Conference calling and group messaging allow the enterprise team to collaborate on confidential matters securely.



Closed Contacts
Only authorized contacts are part of a closed group within the SaltDNA system and aren't linked to the device's personal contacts.



Secure File Transfer
Securely access confidential documents on the move.



Accountability and Compliance
Centralized control over which communications are archived for accountability and regulatory compliance.



Deployment Options
Available as a hosted service or as an on-premise installation within private infrastructure.



BESPOKE LIKE YOU

SaltDNA only sells through select partners and never directly to the end customer. Our Partner Agreement has been designed to ensure that both the partners and customers benefit by choosing SaltDNA.

BENEFITS FOR YOU

Fast time to market

Easy to introduce and cost effective to trial

Grow revenues

Diversify and enhance your security offering

Remote Management

Highly secure Partner portal to manage your customers

Preferred partner pricing

High margin performance based partner discounts

Qualified lead hand off

High performing partners receive new leads from SaltDNA

Dedicated Support

Unrivalled technical partner and customer support

BENEFITS FOR YOUR CUSTOMER

Maximum Privacy

Enterprise-grade security to any business regardless of size

Flexible Hosting

With on-premise and cloud service options

Policy Based Management

Communication policy driven by the customer

Scalable Solutions

Pay as you grow pricing, with user-based licensing



CHANNEL
PARTNER READY



EASY TO USE



FLEXIBLE
DEPLOYMENT



FULL CENTRALISED
CONTROL OF ENTERPRISE



HIGHEST GRADE
ENCRYPTION

CONTACT US

Contact our partner team to develop an agreement which fully meets the needs of your business.

Email: partner@saltdna.com